

---

**PRESS RELEASE**

---

**Miura Private Equity acquires Guzmán Gastronomía through an MBO**

- **Guzmán Gastronomía is the leading Spanish foodservice company focused on the distribution of fresh fruit and vegetables, gourmet products and other gastronomic solutions for the HRI channel (Hotels, Restaurants and Institutions), and reached sales of €37m in 2010.**
- **Miura acquires a 65% stake in Guzmán, while the Management Team lead by Joaquim Arasanç strengthens their position within the company by reaching a 35% stake.**

Barcelona, 13th April 2011

**Miura Private Equity** has acquired a 65% stake of **Guzmán Gastronomía**, the leading Spanish food service company for the production, marketing and distribution of products for HRI channel (*canal Horeca*). The acquisition has been structured through a management buy-out, where **Guzmán's** management team, led by **Joaquim Arasanç**, strengthens its position within the company's shares by acquiring the remainder 35%. **Guzmán** was until now controlled by **Nazca Capital**, who acquired the company with the Management Team in 2005.

**Guzmán Gastronomía**, founded in the sixties in the Boquería foodmarket in Barcelona, is the leading Spanish company in the production, marketing and distribution of fresh products, mainly fruit and vegetables, gourmet dry products and other food solutions for the HRI channel, which includes Hotels, Restaurants and Catering Institutions, as well as hospitals, schools and other institutions. The company reached sales of €37m in 2010, thus registering significant growth figures since 2005, when registered sales were of €20m.

Over the past few years, under **Nazca's ownership**, the company has strongly invested in their new facilities in Mercabarna, as well as the acquisition of their operations center in Madrid. At present, **Guzmán** markets more than 3.500 products for over 2.500 clients spread all over Spain and employs more than 220 people.

In this new stage led by **Miura**, **Guzmán** aims to consolidate its leading position within the sector by boosting the elaborated food products and other gastronomic solutions highly requested by a growing professionalized and demanding market, as well as increase

their market share through new acquisitions of companies that will complement the company's business model.

**Guzmán's** management team is led by **Joaquim Arasan**, who along with **Tomás Corredor** and **Ramón Llagostera** joined the company in 2005, when **Nazca** acquired the company. After six years the team will continue to lead the company along with **Miura**, whilst significantly reinforcing their share in **Guzmán** up to a 35% stake.

### **About Miura Private Equity**

**Miura Private Equity**, founded in 2007 by Luis Seguí and Juan Leach, currently manages Miura Fund I, with a size of €100m to invest in companies with a high potential for growth and consolidation in Spain and Portugal.

**Guzman Gastronomía** investment represents Miura's sixth acquisition in the last three years, after **Grupo Atrezzo** in 2008 and **Marcelo Vilà** in 2009, both companies integrated now in **Noa Visual Group**; **Proytecsa** in 2009; and **Gescobro** and **Grupo BC** in 2010.

[www.miuraequity.com](http://www.miuraequity.com)  
[www.guzmangastronomia.com](http://www.guzmangastronomia.com)

*For more information contact Grupo Inforpress,  
Silvia Castells, +34 93 419 06 30 or [scastells@inforpress.es](mailto:scastells@inforpress.es)*